

# BUSINESS PROFILE



[www.kims-int.com](http://www.kims-int.com)

**WE *SERVE* THROUGH LISTENING**

# ABOUT US

KIMS specialises in providing comprehensive services to mitigate the risks of kidnapping and extortion faced by business, individuals, and society at large. With a commitment to excellence, we offer tailored solutions that encompass risk assessments, training, operational guidelines and support.

## OUR MISSION

We are committed to upholding the highest standards of integrity, professionalism, and ethical conduct in every aspect of our operations, ensuring the safety and security of our clients worldwide.

## OUR VISION

*"To be the global leader in safeguarding individuals and organisations from the threats of kidnapping and extortion through innovative solutions, expert training, and unparalleled operational support."*



# TRAINING

Our consultants are seasoned professionals who develop customised training programs based on the specific needs of our clients. These programs are meticulously crafted to address current threats and operational requirements, including guidelines for situational awareness, kidnapping and hijacking prevention, active attacker management and hostage survival.

By imparting essential knowledge and skills, we empower our clients to effectively navigate these crisis situations.



# OPERATIONAL SUPPORT

In the event of a kidnapping, abduction and extortion (ransom), incident, our expert team provides unparalleled operational support backed by a 24-hour Kidnapping Response Desk service. Whether locally or abroad, we offer strategic advice and immediate response capabilities tailored to the unique circumstances of each crisis. Our proactive approach ensures that clients receive timely assistance and guidance throughout the incident.

All our consultants have between 10 and 31 years of active experience in operational kidnapping and extortion incident management, as well as hostage and suicide negotiation. With an astonishing track record of managing various local and international incidents with a 99% success rate in suicide-related incidents and a 100% success rate in hostage-related incidents. Kidnapping and Extortion Consultants ensure that our valued clients receive professional and practical support when compiling relevant protocols and guidelines designed for various business and family environments.

Support  
Kidnapping  
Abduction  
Extortion  
Ransom Crisis  
Incident Expert  
Team Strategic  
Advice Response  
Capabilities Local Abroad Tailored  
Unique Circumstances Proactive Timely  
Assistance Guidance Consultants Experience  
Negotiation Hostage Suicide Management Track Record  
International Success Rate Professional Practical Support  
Protocols Business Environments Safe Crisis Management  
Risk Assessment + Response Network Skills Strategic  
Planning Emergency Client-focused  
Intelligence Threat Resolution  
Prevention Coordination Training Safety  
Protocols Intervention Allocation Field  
Experience Rapid Business Operational  
Excellence Tactical Mitigation Law  
Enforcement Critical Thinking Adaptability  
Collaboration Effectiveness Mentality Support  
Network Preparation Global Advice Relations Incident  
Assessment Resilience Management Continuity Procedures  
Multi-disciplinary Evaluation Metrics Strategic Partnerships  
Emotional Support Recovery Resourceful Dynamic Expertise  
Situational Response Critical Thinking Operations  
Trustworthiness Client Assurance Investigation  
Incident Management Global Operations Safety  
Strategies Risk Analysis Incident  
Resolution  
Threat  
Management  
Strategic  
Response Crisis  
Negotiation  
Expert Guidance  
Local Expertise  
International  
Expertise Hostage  
Recovery Psychological Support Crisis  
Resolution Field Support Community Engagement  
Risk Analysis Protocol Development Emergency  
Protocols Crisis Simulation Incident Preparation Response  
Strategy Communication Plan Conflict Resolution Situational  
Strategy Victim Assistance Secure Operations Behavioral  
Analysis Tactical Case Client Support Risk Factors Threat  
Identification Healthcare Training Scenario  
Planning Incident Response Communication  
Public Relations Community Safety  
Tactical Support Psychological Expertise  
Legal Protocols Documentation  
Safety Measures Emergency Planning Team  
Coordination Field Coordination Risk  
Preparedness Effectiveness Crisis Leadership  
Negotiation Training Evidence Assessment Threat Mitigation  
Tactical Coordination Resource Allocation Situational  
Assessment Emergency Management Hostage Support  
Operational Strategy Client Engagement Incident Monitoring  
Emergency Protocol Evaluation Risk Management Plans  
Resource Deployment Crisis Handling Incident  
Preparedness Stakeholder Communication  
Strategic Coordination Response  
Effectiveness  
Intervention  
Techniques  
Psychological  
Preparedness  
Tactical Analysis  
Incident Impact  
Assessment



## **OTHER SERVICES WITH OUR PARTNERS INCLUDE:**

**- VIP Guarding**

**- TSU Protect Mobile Safety & Security App**

**- Specialised Training Solutions**

**- Consulting / Risk Management**

**- Tactical Support Teams**

**- Riot / Crowd Control Management**

**- TSU Investigation Services**

**- Technical Security Solutions**

**- Armed Escorts**

**- Executive Support**

**- Executive Protection**

**- A-Grade Armed Guards**

**- Polygraph and Investigations**

# COMPANY MANAGEMENT PROFILES

Herman completed a diploma in Police Administration and studied law at university, graduating with a B. Proc and BA LLB. He is authorized to practice as an advocate in the High Court of South Africa. He was the Provincial Commander of the South African Police Service's Hostage Negotiation Team, as a Lt-Col for 20 years and a serving member for 29 years. Before joining the hostage negotiation team, he was the acting head of the police's Crime Reaction Unit in Maitland, where he attended high-risk shooting incidents and media liaison. Before that, he was the Crime Prevention Commander at Sea Point Police Station. He was part of the planning team and the command structure for various major events, such as the 2010 Soccer World Cup in the Western Cape. During his 20 years at the South African Police Hostage Release Team, he dealt with numerous hostage- and suicide-related incidents in the Western Cape and abroad. He was also tasked with selecting and training persons for hostage-related incident management (theory and practical) as well as logistical and financial management. He developed Law Enforcement and Hostage negotiation equipment with engineers from Stellenbosch. This equipment is now used throughout South Africa and Namibia. He provided training in various countries and to various key functionaries such as Botswana, Namibia, Tanzania, Zimbabwe, Lesotho, France, Latvia and more. He was also a permanent member of all the National Key Point, Joint Planning Committee Structures in the Western Cape. Some of the more challenging incidents he was involved in were the arrest of those responsible for kidnapping a teenage Dutch boy seized in Cape Town and the extortion of R5 million. Another incident was the successful management of the kidnapping of two minors who were detained on a catamaran off the Virgin Islands. The children were located safely, and no ransom was paid in either of the incidents. In 2000 he attended a training program at Louisiana State University Socorro, New Mexico, USA as part of the US Department of State Antiterrorism Assistance Program. Herman's experience is widely recognized. In 2005 he was invited to do a Kidnapping Management presentation at The International Negotiators Working Group in Vancouver, Canada. In 2009 he hosted the French GIGN in the Western Cape and presented a workshop on the management of mass hostage incidents.

## Herman Bosman



*Managing Director: KIMS International (Part of the TSU Group of Companies)*

## Current Area of Expertise

Herman joined TSU International on 2015-04-15 and established the Kidnapping and Extortion Division for the Company. He was the Kidnapping & Extortion and Crisis Incident Manager for TSU International until 2024-05-01 when he became the Managing Director of KIMS International. In 2016 he was a Keynote Speaker at The Close Protection Technology Forum in London on the invitation of CTG Intelligence, London and attended the 7th Annual Tackling Kidnapping, Hijacking and Hostage Taking Conference in London during that time. Since 2015 he provided training and information sessions on behalf of TSU International, for companies in many African Countries such as South Africa, Nigeria, Angola, Mozambique, Kenya, Namibia, Tanzania etc. and Britain with VC broadcasting to other destinations (New Jersey, New York, Isle of Man, Mauritius, and South Africa). During 2022 and 2023 he was inter alia a speaker at AfATAP, OSAC and many other business forums. Many incidents were successfully investigated and managed since 2015 such as the Kemper murder in Durbanville, Western Cape in 2017. Herman and his Team presented various Kidnapping Awareness, Prevention and Management, training, and information sessions across Africa. Various of these sessions were done in collaboration with Debbie Calitz (20 Months in Hostage Hell) and Yolande Korkie (558 Days). Establishing and implementing kidnapping incident management procedures and protocols, across Africa, for corporate clients, is regarded as one of the most important responsibilities at a time when there is a rise in organized and professional kidnapping syndicate incidents. His Team is regularly involved in assisting with various Kidnapping and Extortion Incidents but with a key focus on prevention and mitigation. Herman prides himself on being honest and forthcoming with his clients.

Heleen was trained as a negotiator in 2003 and was an active negotiator of the SAPS Hostage Negotiation Team Western Cape until 2014. During this 12 year period she was actively involved in negotiating hostage- and suicide related incidents. She was part of the SAPS Hostage Negotiation Training Team, involved in training and assessment of members.

She acted as the Area Co-ordinator of the Southern Cape on various occasions. As acting Co-ordinator her duties included co-ordination and management of incidents, logistics and human resources. She was also responsible for the planning, co-ordinating and facilitating of various hostage- and suicide negotiation simulations, testing the operational readiness of hostage negotiators and other disciplines. Heleen was also a permanent member of the National Key Point, Joint Planning Committee Structures in the Southern Cape.

She was in the SAPS for 20 years and ended her service as a Warrant-Officer before joining TSU International, K & E Division. During her service as a negotiator, she was also operational at various police stations and units, such as the Crime Reaction Unit Western Cape and Area Crime Combating Units, Faure and Gordonia. She is an expert in weapon handling and completed various special weapons and tactical, crowd management and crime prevention courses. She is an EDT Practitioner and is a qualified assessor and moderator.

She joined In-Service and Specialised Training in 2002, managed and presented IT related courses in the SAPS. In 2006 she joined the SAPS Training Academy in Oudtshoorn, reporting under SAPS Head Office where she trained students in the basic learning programme. She also trained SAPS members in Domestic Violence and Suicide Prevention programmes. Heleen was also part of the Johannesburg – WSSD as a VIP Driver, other VIP protection duties, as well as being selected for various investigation task teams and related operations. She was on standby and deployed as a negotiator at various major events such as the 2010 Soccer World Cup, the 2013 African Cup of Nations and elections. Since 2015 she provided training, developed guidelines and successfully investigated many incidents for companies and individuals.

## Heleen de Necker



*Kidnapping, Hostage Incident & Extortion Consultant*

Matriculated at the age of 17, Pierre worked at the University of Pretoria after studying for his Microsoft Certified System Engineer qualification. Pierre always had a passion for law enforcement and in 2001 joined the South African Police Service. Worked and excelled in several disciplines and received several station awards for member of the year, most arrests and best member overall. Pierre Experience was gained in working in the client service centre, attending serious and violent crimes, and several shooting incidents.

In 2006 he joined the Crime Information Analysis Centre where he was responsible for Crime Pattern Analysis, Crime Threat Analysis and suspect profiling and linkages through modus operandi. In 2010 on the rank of Sgt he became the operational commander of a shift and sometimes was in an acting position as shift commander. In 2011 he joined the South African Police Service Hostage and Suicide Negotiation team. As a Negotiator he was involved in the December 2014 case where a 12 year old Bangladeshi boy was kidnapped over the Christmas season and after negotiations safely returned after 2 weeks.

In 2015 a kidnapped Bangladeshi male was found and reunited with his family after Pierre and his fellow negotiators negotiated for 5 days and manage to apprehend five suspect with the help of the Special Task Force. In 2016 he was part of an international kidnapping where a South African male was taken hostage in the country of Benin after traveling on a business trip, negotiations were done from South Africa and the male was released unharmed and received by negotiators and family at the O R Tambo International airport. In August 2017 he was also involved in the negotiation with the kidnapping of a wealthy Pretoria business man that was taken hostage and the ransom were made for several million US dollars by an international crime syndicate. Pierre has experience in several hostage and suicide incidents, and helped out with training simulations for new negotiator recruits, wanting to become a negotiator in the South African Police service. In 2017 Pierre left the South African Police Service after serving 16 years to follow his passion and dedication in the kidnapping and extortion environment at the K and E Division, TSU International.

**Pierre Fourie**



*Kidnapping, Hostage Incident & Extortion Consultant*

# CONCLUSION

KIMS is dedicated to safeguarding our clients against the evolving threats of kidnapping and extortion. With a commitment to excellence and innovation, we provide a unique and comprehensive suite of services that include training, operational guidelines and support in managing an incident. Our proactive approach and unwavering dedication ensure that clients receive the highest level of protection and support, enabling them to prevent and navigate these risks with confidence and resilience.

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# CONTACT US

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